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Tackling agricultural diffuse pollution: what might uptake of farmer-preferred measures deliver for emissions to water and air?

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Abstract

Mitigation of agricultural diffuse pollution poses a significant policy challenge across Europe and particularly in the UK. Existing combined regulatory and voluntary approaches applied in the UK continue to fail to deliver the necessary environmental outcomes for a variety of reasons including failure to achieve high adoption rates. It is therefore logical to identify specific on-farm mitigation measures towards which farmers express positive attitudes for higher future uptake rates. Accordingly, a farmer attitudinal survey was undertaken during phase one of the Demonstration Test Catchment programme in England to understand those measures towards which surveyed farmers are most receptive to increasing implementation in the future. A total of 29 on-farm measures were shortlisted by this baseline farm survey. This shortlist comprised many low cost or cost-neutral measures suggesting that costs continue to represent a principal selection criterion for many farmers. The 29 measures were mapped onto relevant major farm types and input, assuming 95% uptake, to a national scale multi-pollutant modelling framework to predict the technically

37 feasible impact on annual agricultural emissions to water and air, relative to business as
38 usual. Simulated median emission reductions, relative to current practise, for water
39 management catchments across England and Wales, were estimated to be in the order
40 sediment (20%) > ammonia (16%) > total phosphorus (15%) > > nitrate / methane (11%) >
41 nitrous oxide (7%). The corresponding median annual total cost of the modelled scenario to
42 farmers was £3 ha⁻¹ yr⁻¹, with a corresponding range of -£84 ha⁻¹ yr⁻¹ (i.e. a net saving) to £33
43 ha⁻¹ yr⁻¹. The results suggest that those mitigation measures which surveyed farmers are most
44 inclined to implement in the future would improve the environmental performance of
45 agriculture in England and Wales at minimum to low cost per hectare.

46 Key words

47 agricultural pollution; mitigation; farmer attitudes; multi-pollutant modelling; uncertainty

48

49 **Introduction**

50 Controlling excessive emissions of diffuse pollutants to water and air continues to
51 represent a major policy challenge in many countries. Given the important role of agriculture
52 in contributing to such diffuse pollution problems in the UK and elsewhere (Johnes and
53 Hodgkinson, 1998; Johnes et al., 2007; Sutton et al., 2011; Zhang et al., 2014; Greene et al.,
54 2015), farmers must be seen as key agents in delivering improved environmental solutions,
55 especially as agricultural environmental regulation commonly fails to deliver desired
56 outcomes (Doole et al., 2013). Over the past two decades, the expectations of farming have
57 changed in that farmers are no longer simply expected to deliver food for a growing
58 population but, in addition, to protect and enhance environmental goods and services such as
59 biodiversity, amenities and water and air quality (OECD, 2013). During the 1970's and
60 1980's, delivery of information on best farming practices focussed on traditional knowledge

61 transfer extension approaches on the assumption that knowledge and innovation originate
62 solely from science which is subsequently transferred to farmers (Rogers, 1983; Black,
63 2000). Over time, however, innovation transfer from science to farmer has been increasingly
64 criticised in the context of farmers' capability to generate their own knowledge and action
65 plans for combating diffuse pollution (Chambers et al., 1989; Buttel, 2001). Hence, an
66 alternative paradigm has emerged recognising human development principles of
67 participation, empowerment and co-ownership of the 'wicked' problem of agricultural diffuse
68 pollution (Black, 2000). This alternative paradigm sees farmers and scientists co-working to
69 develop pathways for improving sustainability.

70 Understanding farmer receptiveness and attitudes towards on-farm diffuse pollution
71 mitigation options is critical to developing an inclusive approach to controlling the
72 detrimental impact of farming on environmental quality (Blackstock et al., 2010; Buckley,
73 2012). Existing work has identified a number of key factors influencing farmer decision-
74 making and participation in environmental schemes including, social capital (Wilson and
75 Hart, 2000), financial constraints (Cary and Wilkinson, 1997) and the degree of practicality
76 involved (Saltier et al., 1994). Besides formal schemes, both catchment management and
77 agricultural social science literature increasingly recognise the need for voluntary action by
78 farmers in the context of environmental regulation and government subsidies (Sabatier et al.,
79 2005; Blackstock et al., 2010). Given transgressions and associated enforcement and
80 compliance monitoring costs for environmental regulations, policymakers have increasingly
81 sought farmer consultation in policy design to help limit non-compliance problems (May and
82 Winter, 1999, 2001; Davies and Hodge, 2006; Taylor et al., 2013).

83 The Demonstration Test Catchment (DTC) programme (McGonigle et al., 2014) was
84 initiated in December 2009 in response to the ongoing need to characterise rural diffuse
85 pollution problems and assemble evidence on the efficacy of suites of on-farm mitigation

86 measures at landscape scale. This platform has a strong focus on the monitoring of pollutant
87 emissions and aquatic ecology at landscape scale, comparing control and manipulated sub-
88 catchments pre- and post-intervention and the programme has also involved a baseline farm
89 business survey in the core monitored landscapes to gather data on farm business structures
90 (e.g. cropping, livestock numbers, tillage practices) and levels of profitability. The baseline
91 farm survey was also used to gather information from farmers in the DTCs on their current
92 uptake of on-farm mitigation measures for controlling diffuse pollution and more
93 importantly, their preferences for the future. Against this background, this contribution
94 reports the findings of the baseline farm survey on farmer preferences for future uptake of
95 diffuse pollution control measures. It combines these survey returns with a national scale
96 multi-pollutant modelling framework to assess the potential additional benefits, with
97 uncertainty ranges, of increased (95%) implementation of measures most acceptable to
98 farmers for the control of pollutant emissions to water and air, relative to those generated by
99 business-as-usual (BAU).

100 **Approach**

101 *The DTC baseline farm survey*

102 A baseline survey was undertaken in the three main DTCs (Hampshire Avon, Eden
103 and Wensum; Figure 1) between February 2012 and February 2013. This baseline survey
104 comprised a structured questionnaire on farmer attitudes towards the future uptake of 86
105 diffuse pollution mitigation measures detailed in the version of the Defra User Guide
106 (Newell-Price et al., 2011) available at that time. As well as being asked whether they would
107 be ‘very likely’, ‘likely’, or ‘would never consider doing particular mitigation measures in the
108 future’, farmers were also asked to prioritise their top three measures for future uptake. In the
109 Avon DTC, the questionnaire was posted to the sample and farmers requested to self-

110 complete (n = 23), whereas face-to-face interviews were conducted in the Eden (n = 18) and
111 Wensum (n = 32) DTCs after initial telephone contact. The Avon responses were quality
112 assured by an experienced farm advisor given that these returns were completed by farmers.
113 All farmers were given the choice to opt out. The baseline survey was managed by local
114 DTC staff (e.g. farm advisors, Rivers Trust staff) with track records in engaging and working
115 with farmers.

116

117 *National scale modelling of agricultural emissions to water and air*

118 The national modelling framework uses FARMSCOPER (FARM SCAle Optimisation
119 of Pollutant Emission Reductions; Zhang et al., 2012; Gooday et al., 2014; Collins et al.,
120 2014) which combines a suite of well-established policy support models to simulate
121 sediment, phosphorus and nitrate emissions to water and ammonia, methane and nitrous
122 oxide emissions to air. The combination of pollutant pressure layers in FARMSCOPER
123 means that the technically feasible impact of mitigation scenarios can be simultaneously
124 predicted for multiple pollutants thereby accounting for potential pollution swapping. For
125 sediment, FARMSCOPER uses the PSYCHIC (Phosphorus and Sediment Yield
126 CHaracterisation In Catchments) model (Collins et al., 2007, 2008; Davison et al., 2008;
127 Collins and Anthony, 2008; Stromqvist et al., 2008; Collins et al., 2009a,b; Comber et al.,
128 2013). Nitrate losses are estimated, using the same hydrological framework as PSYCHIC, by
129 disaggregating lumped coefficients from the NEAP-N (Lord and Anthony, 2000; Silgram et
130 al., 2001) model using N-CYCLE (Scholefield et al., 1991), NITCAT (Lord, 1992),
131 MANNER (MANure Nutrient Evaluation Routine; Chambers et al., 1999) and EDEN
132 (Gooday et al., 2008) all of which are sensitive to soil hydrology, cropping history, fertiliser
133 and manure nitrogen inputs and crop off-take and stocking. Ammonia emissions in
134 FARMSCOPER are estimated for each stage (housing, storage and spreading) using the

135 NARSES (National Ammonia Reduction Strategy Evaluation System; Webb and
136 Misselbrook, 2004) and MANNER models. Ammonia emissions from nitrogen fertiliser are
137 calculated using the NT26AE model (Chadwick et al., 2005). Methane emissions are based
138 on the IPCC (2006) methodology, using default coefficients derived for Western Europe
139 (Baggott et al., 2006). Direct and indirect nitrous oxide emissions from fertiliser, excreta and
140 managed manures are also calculated according to the IPCC methodology. FARMSCOPER
141 estimates area-weighted average pollutant emissions to water and air for key soil and climate
142 zones across England and Wales (Table 1). The soil types reflect the likelihood of
143 agricultural under-drainage: permeable free draining soils; impermeable soils where artificial
144 drainage is required for arable cultivation, and; impermeable soils where artificial drainage is
145 required for either arable or grassland agriculture. NATMAP1000 (National Soil Resources
146 Institute, Cranfield University) is used to identify soil types for each 1 km² grid cell at
147 national scale and the corresponding HOST (Hydrology of Soil Types; Boorman et al., 1995)
148 classes are used to assign a FARMSCOPER soil category (Table 2).

149 Farming practice is simulated by FARMSCOPER using the Defra Robust Farm Type
150 (RFT) classification scheme (Defra, 2010). Using crop areas and livestock data from the 2010
151 June Agricultural Survey (JAS), 'typical' model farms were established for each RFT for
152 each soil and rainfall combination (Table 1) in each individual WMC. On this basis, the
153 cropping areas, livestock counts, etc. of typical farms in each WMC were simply the averages
154 of all available holdings belonging to any specific RFT. All possible rainfall and soil
155 combinations within any individual WMC were then assigned to these typical farms for
156 FARMSCOPER-based simulations. FARMSCOPER comprises a library of mitigation
157 methods based on the Defra User Guide (Newell-Price et al., 2011), each of which is
158 characterised in terms of its impacts on pollutant emissions and the costs or savings that
159 implementation of the methods incur for farmers. Predicted impacts of multiple mitigation

160 measures are multiplicative, such that the effectiveness of multiple methods targeting the
161 same aspects of pollutant loss will be less than the sum of their individual impacts. The costs
162 of measure implementation account for changes to the variable costs and gross margin of a
163 crop or stock enterprise, changes to the fixed costs or overheads associated with labour and
164 machinery and capital investment using a number of sources (e.g. Nix, 2009). Capital costs
165 are typically amortised over 5 to 20 years, dependent on the expected lifetime of the
166 corresponding investment and any associated loans. The simulations reported here used
167 mitigation measure costs for 2013, with the predicted costs being net of any prior measure
168 implementation associated with BAU. Costs for policy instrument administration and
169 delivery or enforcement on the ground by agencies or officers are excluded from the
170 simulations.

171 FARMSCOPER simulations using each ‘typical’ farm created for each RFT / soil /
172 rainfall combination were aggregated across England and Wales using 2010 JAS information
173 on the numbers of RFTs per Environment Agency Water Management Catchment (WMC).
174 The WMCs provide 100 official reporting units although one (number 78) was discounted
175 due to its small area (<1 km²). Among the 99 remaining WMCs, 44% have nine and 48%
176 have eight RTFs. Seven WMCs have fewer than eight RTFs. While the majority of WMCs
177 are in England, eight WMCs are entirely inside Wales and five have water bodies in both
178 countries. In total, >5000 typical model farms were created for England, >700 for Wales and
179 nearly 400 for the border areas between England and Wales.

180 FARMSCOPER simulations with explicit inclusion of uncertainty, estimated
181 pollutant emissions to water and air, resulting from existing BAU implementation of on-farm
182 mitigation measures (*E*) and corresponding losses (*P*) resulting from a scenario specifying
183 95% uptake of those on-farm mitigation measures preferred by farmers surveyed in the
184 DTCs. BAU on-farm measure implementation was estimated using a variety of data sources

185 including the Defra Farm Practices Survey (Defra, 2009), the Defra User Guide (Newell-
186 Price et al., 2011), questionnaire returns from Environment Scheme officers in Wales
187 (Gooday and Anthony, 2010), questionnaire data from the Catchment Sensitive Farming
188 (CSF) programme (Environment Agency pers. comm., 2014), the DTC baseline farm
189 business survey and recent updates to prior implementation rates for source control measures
190 (Zhang et al., submitted). To estimate the overall pollutant mitigation potential (R) for each
191 individual ($n = 99$) WMC, the actual numbers of holdings by RFT (H) were combined with
192 the simulated emissions (E and P) to estimate the percentage reduction resulting from the
193 implementation of the new scenario using equation 1, where i is used to recognise each RFT
194 present in each WMC and n is the corresponding number of each of the RFTs modelled by
195 FARMSCOPER:

$$196 \quad R = \sum_{i=1}^n ((E_i - P_i) * H_i) * \frac{100}{\sum_{i=1}^n E_i H_i} \quad (1)$$

197 The modelling assumed 95% uptake of the new mitigation scenario to assess the maximum
198 technically feasible reductions in agricultural emissions to water and air and the associated
199 costs or savings to farmers. This scenario of maximum potential impact was of most interest
200 to the government policy unit funding this work. The modelled scenario with 95%
201 implementation of the mitigation measures preferred by farmers, mapped such measures to
202 the relevant RFTs rather than assuming a 95% implementation rate of all of the measures
203 identified for the new policy scenario across all RFTs. This approach better reflects
204 mitigation measure applicability to specific RFTs. The implementation rate of 95% is
205 specified at farm scale and is based on mapping any measure to a proportion of the pollutant
206 source areas on the farm. Projected change including uncertainty represented by the inter-
207 quartile ranges (IQR) of predicted impacts for pollutant load reductions, was calculated
208 relative to BAU rather than a baseline with no prior implementation of on-farm mitigation

209 measures for diffuse pollution control. For comparison, the modelled predictions for a
210 scenario based on 50% implementation of those mitigation measures preferred by farmers is
211 provided in S1. The simulated impact of any mitigation scenario is not linearly related to
212 uptake since the predicted impacts are expressed relative to BAU – i.e. the current or prior
213 implementation of measures by farmers. The latter varies measure by measure due to a
214 number of factors including some measures being enforced by regulation, incentives existing
215 for some measures such as those included in agri-environment schemes and farmer uptake of
216 different interventions varying on the basis of experience, practicality and other potential
217 barriers including negative attitudes and restrictive costs.

218

219 **Results**

220 *DTC baseline farm survey returns*

221 In total, 87% of the farmers surveyed participate in the current entry-level (ELS) and
222 40% in the higher level (HLS) schemes underpinned by EU Pillar II funding for the agri-
223 environment in England. From January 2016, these will be replaced, in England, by the new
224 Countryside Stewardship scheme. In Wales, Glastir has been the single agri-environment
225 scheme available to farmers, since it replaced four previous grant schemes in January 2012.
226 There was wide variation in the extent to which the 86 on-farm measures were currently
227 adopted in the DTC survey areas (Tables 3 and 4). In general, for the four main farm types
228 (arable, lowland livestock, dairy, mixed farming) surveyed, and taking those measures
229 applicable to $\geq 75\%$ of the respondents, those measures with the highest current uptake were
230 part of Cross Compliance for receipt of subsidy via the Single Payment Scheme (now the
231 Basic Payment Scheme) under EU Pillar I funding (Tables 3 and 4).

232 In terms of future uptake, those on-farm measures most likely to be adopted are those
233 which decrease the use of fertiliser (e.g. reduce fertiliser application rates) and fuel (e.g.
234 adopt reduced cultivation systems) and thereby associated costs. The surveyed farmers were
235 more positive towards future uptake of soil and fertiliser management options than those
236 concerned with livestock or manure management (Tables 3 and 4). DTC farmers were more
237 positive towards farm infrastructure improvement measures than those concerning land use
238 change (e.g. the establishment of permanent woodlands, or arable reversion to low fertiliser
239 input extensive grazing). Farm infrastructure measures receiving positive responses for future
240 uptake by farmers who are currently not using them included farm track management, re-
241 siting gateways, installing covers on slurry stores, maintaining field drainage systems,
242 constructing bridges for livestock, fencing off rivers and streams to prevent livestock access,
243 establishing new hedges and improving ditch management. A number of in-field measures
244 were rated positively including the management of over-winter tramlines, moving feeders at
245 regular intervals, using fertiliser placement technologies, adopting reduced cultivation
246 systems and loosening compacted soil layers in grassland fields (Tables 3 and 4).

247 Collectively, the attitudes towards future uptake of mitigation measures provided a
248 basis for assessing the potential environmental benefits, relative to BAU, of increased uptake
249 (95%) of 29 on-farm interventions (Table 5) towards which the surveyed farmers were most
250 receptive. These 29 measures were assumed to be generally relevant to all major RFTs
251 (cereals, general cropping, dairy, less favoured area grazing livestock, lowland grazing
252 livestock, mixed) rather than just those farm types surveyed in the DTCs, for the simulation
253 of potential national impact. Some of the 29 measures, however, were not applicable to
254 specific farm types. For example, increasing the capacity of slurry stores was not applicable
255 to specialist cereal farms. The model simulations took explicit account of such applicability
256 where appropriate. Specialist RFTs (horticulture, specialist pigs or poultry) were excluded

257 from the scenario analysis since the DTC baseline survey did not provide responses for these
258 bespoke farm types.

259

260 *Evaluation of the BAU simulations for agricultural pollutant emissions to water and air*

261 Evaluation of the modelled BAU pollutant emissions to water and air, with associated
262 uncertainties represented by IQR, was based on comparison with available strategic
263 monitoring data including 95% confidence limits, for England and Wales. The model outputs
264 for sediment and phosphorus have been assessed previously using comparisons with field
265 scale soil erosion rates (Collins et al., 2009a) and both catchment (Collins, et al., 2007,
266 Stromqvist et al., 2008; Zhang et al., 2012; Comber et al., 2013) and strategic scale empirical
267 data (Collins et al. 2009b). The predictions for sediment, phosphorus and nitrate emissions to
268 water were also used for the quantification of agricultural contributions to total cross sector
269 loadings by Zhang et al. (2014) who compared predicted losses with published PARCOM
270 (Paris Commission monitoring undertaken as part of the 1992 OSPAR convention, cf. Neal
271 and Davies, 2003 for background) monitoring data at national scale.

272 A number of problems and uncertainties exist for direct validation of the modelled
273 BAU pollutant emissions at WMC scale, including the paucity of longer-term (minimum 10
274 years) empirical water quality data at matching temporal and spatial scales and the
275 contribution of pollutant inputs from non-agricultural sources. There are also differences
276 between modelled and monitored pollutant fractions and species which lead to
277 underestimation of the full scale and impact of the emissions (Burt and Johnes, 1997; Johnes,
278 2007a,b; Yates and Johnes, 2013; Green et al., 2015). Since at national scale, the agricultural
279 sector is the dominant contributor of sediment and nitrate, but not of phosphorus, loadings to
280 freshwater (Zhang et al., 2014), the predicted BAU agricultural loadings of sediment and

281 nitrate with corresponding uncertainty (IQR) ranges for different Water Framework Directive
282 (WFD) river basin districts (RBDs) were compared with PARCOM monitoring (1991-2010)
283 data with corresponding uncertainty (95% confidence limits) included (Figure 2). These
284 comparisons suggest that the modelled BAU predictions for sediment ($r^2 = 0.59$) and nitrate
285 ($r^2 = 0.75$) are in general agreement with the PARCOM monitored data, especially in terms of
286 capturing the relative variations in the empirical data. Differences between the magnitudes of
287 the modelled BAU and PARCOM data reflect a number of factors, including the modelled
288 data representing just agricultural as opposed to all contributing sources (cf. Collins et al.,
289 2009a,b; Zhang et al., 2014), the monitored sediment data including the organic fraction of
290 suspended particulate matter (SPM; cf. Neal and Davies, 2003) which is not included in the
291 modelling framework, and the different temporal coverage of the modelled and empirical
292 datasets (2010-2013 for the modelled and 1991-2010 for the PARCOM data). Furthermore,
293 the modelling framework only represents inland WFD cycle 2 water bodies, whereas the
294 PARCOM monitoring data capture export to the near shore coastal environment. PARCOM
295 loads are based on routine, but infrequent, sampling which introduces bias relative to
296 pollutant export estimates based on higher resolution sampling (Littlewood, 1992; Johnes,
297 2007a; Lloyd et al, 2015) and this limitation means that it is more instructive to evaluate
298 modelled predictions using PARCOM estimates, with associated 95% confidence limits, -for
299 longer periods (e.g. 20 years in this study) rather than for any individual years or short time
300 periods simulated using modelling.

301 In the case of agricultural GHG emissions to air, the simulated BAU (represented by
302 IQR) emissions of methane and nitrous oxide were compared with corresponding official
303 GHG inventories from agriculture for 2013 at RBD scale (Figure 3). For consistency in the
304 approach to evaluation, 95% confidence limits (cf. Webb and Misselbrook, 2004; Milne et
305 al., 2014) were estimated for the national inventory data used to evaluate the modelled BAU

306 (with IQR) GHG predictions. This comparison indicated very strong agreement for methane
307 emissions ($r^2 = 0.97$) in terms of the relative differences between the RBDs, but revealed
308 systematic under-prediction by the national scale modelling. Comparison of the modelled and
309 measured BAU nitrous oxide emissions ($r^2 = 0.86$) from agriculture indicated good
310 agreement in terms of the spatial patterns across the RBDs, but revealed a systematic over-
311 prediction by the national scale modelling (Figure 3).

312

313 ***Potential costs and impacts of on-farm measures preferred by farmers for future increased***
314 ***adoption***

315 Table 6 presents a summary of the annual capital, operational and total costs to the
316 major RFTs associated with 95% uptake of those relevant interventions surveyed farmers
317 were most inclined to implement in the future. A distinction is made between farms located
318 either inside or outside nitrate vulnerable zones (NVZs) designated under the EU Nitrate
319 Directive (81/676/EEC). The lowest annual capital (IQR) costs (£276 - £799 in both NVZs
320 and non-NVZs) were predicted for the general cropping RFT, whereas the highest (£23, 957
321 - £38,508 and £23,964 - £38,952, respectively) were predicted for dairy farms. These
322 contrasting estimates reflect the differing applicability of the 29 mitigation measures
323 surveyed farmers were most inclined to implement in the future, with the most capital costly
324 of the 29 interventions (e.g. increase the capacity of farm slurry stores to improve the timing
325 of slurry applications, minimise the volume of dirty water produced - sent to dirty water or
326 slurry store; Table 5) being most applicable on dairy farms. Table 6 shows that increased
327 uptake of the relevant 29 preferred mitigation measures would generate savings in annual
328 operational costs for all major farms types except cereals. The smallest savings in annual
329 operational (IQR) costs were predicted for the lowland grazing livestock RFT (£1040 - £2147
330 in NVZs and £703 - £1754 in non-NVZs), whereas the largest were predicted for dairy farms

331 (£56,851 - £65,084 and £39,291 - £64,787, respectively). These results suggest that in the
332 case of dairy farms, annual savings in operational costs associated with 95% uptake of the
333 relevant preferred on-farm measures would off-set corresponding capital costs in most, but
334 not all, cases (Table 6). In the case of the remaining RFTs (LFA grazing livestock, lowland
335 grazing livestock, mixed) predicted to make savings on annual operational costs under the
336 modelled scenario, those savings would at least offset some of the corresponding capital costs
337 (Table 6). Annual operational (Q3) costs were predicted to increase slightly (up to £358 in
338 NVZs and £274 in non-NVZs) for general cropping due to the increased uptake of measures
339 requiring operational input including incorporate manure into the soil (Table 5). For cereal
340 farms, 95% uptake of the relevant measures from the 29 surveyed farmers were most inclined
341 to implement in the future was predicted to increase annual (Q3) operational costs in both
342 NVZ (£943) and non-NVZ (£818) areas. Maximum annual total (IQR) costs to different
343 RFTs were predicted to be generally less than £4000, with consistent savings (£14,947 -
344 £25,773 in NVZs and £14,513 - £25,463 in non-NVZs) for dairy farms reflecting the
345 significant reductions in annual operational costs (Table 6).

346 Table 7 summarises the scaled up (WMC scale) estimates of the annual costs per
347 hectare of farmed land associated with the modelled scenario. Fixed costs due to labour and
348 machinery were predicted to range between £0 ha⁻¹ yr⁻¹ and £193 ha⁻¹ yr⁻¹ (median £27 ha⁻¹
349 yr⁻¹), compared with a corresponding range of -£277 ha⁻¹ yr⁻¹ (i.e. a net saving) to £9/ha
350 (median -£17 ha⁻¹ yr⁻¹) for variable costs (e.g. associated with fuel use). Total annual costs
351 (Table 7 and Figure 4) were predicted to range between -£84 ha⁻¹ yr⁻¹ (i.e. a net saving) and
352 £33 ha⁻¹ yr⁻¹. The median annual total cost of was £3 ha⁻¹ yr⁻¹. Figure 4 shows pronounced
353 regional variation in the scaled up predicted median (plus IQR) total annual costs per hectare,
354 reflecting the mix of RFTs in each WMC and especially the impact of the significant farm
355 scale annual savings for dairy farms (Table 6) which predominate in the agricultural

356 landscapes of western England and Wales. Higher farm scale total annual costs for mixed and
357 general cropping farms (Table 6) mean that the predicted scaled up total annual costs per
358 hectare of the modelled scenario are higher in areas dominated by these farming systems
359 including the southeast and east of England (Figure 4). Corresponding modelled predictions
360 of national scale costs for a policy scenario based on 50% implementation of the 29 measures
361 preferred by surveyed farmers is presented in S1.

362 Figure 4 also presents estimated annual income per hectare of agricultural land. These
363 estimates were generated by downloading RFT (major types only, not specialist pigs, poultry,
364 or horticulture) income data collected by the Farm Business Survey for ten government
365 regions across England and Wales. The boundaries of the government regions were
366 intersected with those of the WMCs and regional-specific RFT incomes were assigned to
367 individual WMCs. If a WMC is entirely inside a government region, the RFT incomes for
368 that region were assigned to the WMC in question or, if a WMC is spread across government
369 regions, area-weighted RFT average incomes were assigned to the WMC concerned. JAS
370 2010 data were used to estimate the number of RFT holdings in each WMC and these
371 estimates were multiplied by the WMC specific RFT incomes to estimate the total incomes
372 from agricultural land associated with major farm types in each WMC. Finally the total
373 incomes from agricultural land assigned to major farm types were divided by the total
374 associated land area in the corresponding WMC to estimate annual incomes from agricultural
375 land. Comparison of the income estimates with the annual total costs (median, IQR) of the
376 modelled scenario in Figure 4 illustrates that the latter are well within the boundaries of the
377 former, with the predicted median costs of the policy scenario typically representing less than
378 5% of annual income from agricultural land (Figure 4).

379 Table 7 and Figures 5-6 summarise the scaled up reductions (with uncertainty ranges)
380 in agricultural pollutant emissions to water and air, relative to BAU, associated with the

381 modelled scenario. WMC scale reductions in agricultural nitrate emissions to water were
382 predicted to range between 6 - 20%, compared with 6-29% for total phosphorus and 8-37%
383 for sediment (Table 7 and Figure 5). For agricultural gaseous emissions, the corresponding
384 reductions, relative to BAU, were predicted to range between 12 - 24% for ammonia, 4 - 16%
385 for methane and 5 – 10% for nitrous oxide (Table 7 and Figure 6). Median emission
386 reductions, relative to BAU, were predicted to be in the following descending order: sediment
387 (20%) > ammonia (16%) > total phosphorus (15%) > nitrate / methane (11%) > nitrous oxide
388 (7%). Corresponding modelled predictions of national scale impact for a policy scenario
389 based on 50% implementation of the 29 measures preferred by surveyed farmers is presented
390 in S1.

391

392 **Discussion**

393 Existing schemes using tax payers money aimed at reducing the environmental
394 impacts of farming are reported to have limited benefits in terms of reducing emissions to
395 water and air. Previous studies examining farmer response to regulation have generally
396 reported an aversion to responsibility and high levels of resistance to prescriptive rules
397 (Morton, 2007; Greiner et al., 2009; Barnes et al., 2009; 2013a,b). This has resulted in
398 policy-makers becoming more interested in the extent to which voluntary approaches can be
399 used to influence positive environmental change and deliver socially desirable outcomes
400 (Shove, 2010; House of Lords, 2011; Barnes et al., 2013b) especially at landscape scale
401 (Cary, 2001; Blackstock et al., 2010). The implementation rates associated with voluntary
402 approaches are, however, typically low, thereby constraining impact.

403 A number of barriers exist to increased voluntary uptake of on-farm mitigation
404 measures for pollution abatement including, amongst others, a lack of responsibility towards
405 water and air pollution (Morton , 2007), failure or resistance to acknowledging the diffuse

406 pollution problem (Popp and Rodriguez, 2007; Martin-Ortega and Holstead, 2013; Christen
407 et al., 2015), the costs and practicality of measures (Bratt, 2002; McDermaid, 2005), lack of
408 clear and consistent guidance for farmers (Widdison et al., 2004; Guillem and Barnes, 2013),
409 overly-rigid management prescriptions (Burgess et al., 2000) and lack of robust evidence on
410 the effectiveness of alternative or improved practices (Del Corso et al., 2015). Consequently,
411 improved farmer participation in environmental protection programmes, even in the context
412 of voluntary uptake, continues to require ‘nudges’ and especially targeted advisory support
413 and financial compensation (Potter and Gasson, 1988; Lutz and Bastion, 2002).

414 The results of the work presented here provide new insight into farmer attitudes to
415 abatement measures for diffuse pollution control and suggest, at WMC scale, that increased
416 uptake of the 29 preferred measures could achieve substantial reductions in agricultural
417 emissions, relative to BAU, and for negative (i.e. net savings) to low costs to farmers (-
418 £80/ha – £32/ha). A number of factors drive farmers’ uptake of diffuse pollution mitigation
419 measures and these include education, farm size, access to information, utilisation of social
420 networks, succession planning, experience of schemes and environmental attitudes (Toma
421 and Mathijs, 2007; Prokopy et al., 2008; Buckley et al., 2012; Barnes et al., 2013a; Gachango
422 et al., 2015). Several studies have explored farmer risk aversion in relation to income
423 (Hardanker, 2006; Vollenweider et al., 2011) and the results of the DTC baseline survey
424 reported here strongly suggest that farmers continue to be most receptive to low cost or cost-
425 neutral on-farm measures (cf. Table 5) for diffuse pollution control.

426 Although the results herein demonstrate that increased uptake of those 29 measures
427 surveyed farmers are most inclined to adopt in the future could generate substantial emission
428 reductions, relative to BAU, criticisms remain of human development approaches founded on
429 farmer participation. These include, amongst others, the lack of theoretical coherence
430 (Vanclay and Lawrence, 1994) and problems associated with working with the multiple

431 forms of knowledge generated by farmers (Morgan and Murdoch, 2000). Additionally, much
432 water policy work has grouped farmers into a single homogenous group (Barnes et al., 2007;
433 Oliver et al., 2009) and for simplicity, the modelling work reported here took a similar
434 approach. The diversity and segmentation of agri-businesses means, however, that a more
435 detailed approach is required (Blackstock et al., 2010; Guillem et al., 2015). Although the
436 national modelling framework deployed here recognises farm business types using RFTs, it
437 does not currently include segmentation within those basic farm types.

438 The EU Water Framework Directive (WFD; European Commission, 2000) is
439 ultimately striving towards delivering good ecological status in all water bodies in Member
440 States. Whilst the modelling results herein suggest that BAU plus increased uptake of the 29
441 measures shortlisted by the DTC baseline survey could deliver appreciable reductions in
442 agricultural emissions to water, it is important to note that this does not, on its own,
443 necessarily translate into good ecological status in terms of the relevant biological endpoints.
444 The scale of the nutrient and sediment reductions required in many water bodies, the
445 interactions between multiple pollutants, impact of additional stressors including
446 hydromorphological or climate change, and the resulting outcomes for aquatic ecology,
447 require further investigation using both experimental and modelling approaches. In some
448 areas, potential new policy scenarios including the one reported here will not be sufficient to
449 deliver good ecological status thereby meaning that targeted structural land cover change will
450 be required in addition to these measures. The results of the DTC baseline farmer survey
451 (Tables 3, 4) suggest resistance to such land cover change measures. A policy challenge
452 (Inman, 2011) that remains is therefore how best to fund measures involving vegetation
453 change (e.g. establish permanent woodlands) at sufficient levels to support delivery of good
454 ecological status under the WFD.

455 Intelligent intervention in the agricultural sector should strive towards generating
456 long-term positive environmental change. It therefore remains important for policy makers to
457 recognise the underpinning cultural values influencing decision-making in the post-
458 productivist era (Burton, 2004) where the expectation is that farmers will produce food whilst
459 protecting wider goods and services. Capitalising on farm surveys to understand perceptions
460 of risk and receptiveness to on-farm measures lends much needed support to voluntary
461 ‘nudges’ which might help reduce the cost burden of regulation and help deliver longer-term
462 positive outcomes. The question remains, however, of how best to deliver improved
463 voluntary uptake of the measures in question. Previous studies have suggested that restricting
464 farmer choice using regulations can lead to behavioural change (Uzzell et al., 2006), although
465 a study of NVZ regulations in Scotland reported the opposite (Barnes et al., 2013b). In the
466 context of risk of detrimental environmental outcomes from farming, a combination of
467 compulsory compliance and voluntary approaches is likely to be best for diffuse pollution
468 management (Moon and Cocklin, 2011; Gachango et al., 2015). Regardless of the approach
469 taken, it will be important to continue to gather new data on farmer attitudes to diffuse
470 pollution control options, especially in the context of the survey reported here which only
471 reflects the attitudes of farmers in the DTCs. The technically feasible benefit of the 29
472 measures shortlisted by the DTC farm survey was assessed for Wales as part of the exercise
473 reported here but ongoing work is now beginning to model bespoke potential new policy
474 packages being considered by the Welsh Government.

475

476 **Conclusion**

477 Increased implementation of the 29 measures identified by the DTC baseline farm
478 survey, as being favoured by farmers, has the capacity to improve the environmental
479 performance of farming. Farmers frequently cite the lack of evidence linking specific

480 farming practices to water or air quality outcomes and on the cost-effectiveness of on-farm
481 interventions as barriers to improving existing uptake of interventions (Buckley, 2012).
482 Whilst the DTC programme in England has been established to address these gaps, integrated
483 social science and process-based modelling, as reported here, provides a means of delivering
484 projections on the direction of change, relative to BAU, that might be achieved by alternative
485 futures. Such evidence is useful for keeping farmers engaged with tackling their
486 environmental impacts on water and air, especially in the context of the time lags associated
487 with assembling empirical (e.g. by routine monitoring of pollutant emissions) evidence on the
488 cost-benefits of on-farm interventions. Whilst such monitoring evidence is ultimately
489 demanded by farmers, coupled attitudinal surveys and modelling scenarios provide powerful
490 engagement tools in the meantime.

491

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498

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852

853 Table 1: The relative frequency distribution of FARMSCOPER rainfall and soil combinations
 854 across England and Wales.

Soil categories			
Annual average rainfall (AAR; 1961- 90) mm	Free draining	Drained for arable	Drained for arable and grass
	%	%	%
< 600	2.5	4.5	2.4
600 - 700	8.3	8.3	9.1
700 - 900	13.1	6.8	10.1
900 - 1200	10.5	2	3.9
1200 - 1500	7.7	0.4	1.6
> 1500	7.8	0.3	0.9

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857 Table 2: The correspondence between HOST classes and FARMSCOOPER soil categories.
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HOST class	Soil group	HOST class	Soil group
1	Free draining	15	Free draining
2	Free draining	16	Free draining
3	Free draining	17	Free draining
4	Free draining	18	Drained for arable
5	Free draining	19	Drained for arable
6	Free draining	20	Drained for arable
7	Free draining	21	Drained for arable
8	Free draining	22	Drained for arable
9	Drained for arable	23	Drained for both arable and grass
10	Drained for arable	24	Drained for both arable and grass
11	Free draining	25	Drained for both arable and grass
12	Free draining	26	Free draining
13	Free draining	27	Free draining
14	Drained for arable	28	Free draining

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861 Table 3: Summary of surveyed cereal and lowland livestock farmers current uptake and attitudes towards future adoption of diffuse pollution
 862 mitigation measures.

	High current uptake ($\geq 75\%$)	Medium to low uptake with positive future attitudes	Medium to low uptake with mixed future attitudes	Medium to low uptake with negative future attitudes
Cereals	<ul style="list-style-type: none"> • Cultivate and drill cross slope • Establish riparian buffer strips • Early harvesting/establishment in Autumn • Cultivate compacted tillage soils • Reduce fertiliser applications rates • Fertiliser spreader calibration • Adopt field heap storage of solid manure • Incorporate manure into the soil • Adopt reduced cultivation systems • Maintain field drainage systems • Farm track management • Establish new hedges • Leave Autumn seedbed rough 	<ul style="list-style-type: none"> • Use fertiliser placement technologies • Re-site gateways • Manage over-winter tramlines 	<ul style="list-style-type: none"> • Establish permanent woodlands • Use plants with improved nitrogen use efficiency 	<ul style="list-style-type: none"> • Establish cover crops in Autumn • Loosen compacted soil layers in grassland fields • Grow biomass crops • Store solid manure heaps on concrete and collect effluent • Cultivate land for crops in Spring rather than Autumn • Use clover in place of grass • Irrigate crops to achieve maximum yield • Replace urea fertiliser with another nitrogen form (e.g. ammonium) • Convert arable land to unfertilised grass • Cover solid manure stores with sheeting • Arable reversion to low fertiliser input extensive grazing • Establish and maintain artificial wetlands
Lowland livestock	<ul style="list-style-type: none"> • Reduce field stocking rates if soils are wet • Adopt field heap storage of solid manure 	<ul style="list-style-type: none"> • Re-site gateways • Move feeders at regular intervals • Farm track management 	<ul style="list-style-type: none"> • Establish new hedges • Establish permanent woodlands • Construct troughs with a firm but permeable base • Fence off rivers and streams • Compost solid manure 	<ul style="list-style-type: none"> • Manure spreader calibration • Cover solid manure stores with sheeting • Establish and maintain artificial wetlands • Grow biomass crops • Reduce overall stocking rates • Store solid manure heaps on concrete and collect effluent • Construct bridges for livestock • Establish tree shelter belts around livestock housing and slurry storage

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Table 4: Summary of surveyed dairy and mixed farmers current uptake and attitudes to future adoption of diffuse pollution mitigation measures.

	High current uptake ($\geq 75\%$)	Medium to low uptake with positive future attitudes	Medium to low uptake with mixed future attitudes	Medium to low uptake with negative future attitudes
Dairy	<ul style="list-style-type: none"> • Reduce field stocking rates if soils are wet • Maintain field drainage systems • Fertiliser spreader calibration 	<ul style="list-style-type: none"> • Use anaerobic digestion for farm manures • Reduce fertiliser applications rates • Minimise volume of dirty water and slurry produced • Construct bridges for livestock • Use fertiliser placement technologies • Install covers on slurry stores • Use slurry injection application techniques • Additional targeted straw-bedding for cattle housing • Fence off rivers and streams • Adopt reduced cultivation systems • Store solid manure heaps on concrete & collect effluent • Re-site gateways • Use clover in place of grass • Increase the capacity of slurry stores • Use nitrification inhibitors • Reduce dietary N and P intakes • Establish new hedges • Farm track management • Loosen compacted soil layers in grassland fields • Cultivate compacted tillage soils • Make use of improved genetic resources • Use plants with improved nitrogen use efficiency • Ditch management • Incorporate manure into the soil 	<ul style="list-style-type: none"> • Cover solid manure stores with sheeting • Establish tree shelter belts around livestock housing and slurry storage • Transport manure to neighbouring farms • Establish & maintain artificial wetlands • Manure Spreader Calibration • Establish riparian buffer strips • Compost solid manure 	<ul style="list-style-type: none"> • Allow field drainage systems to deteriorate • Grow biomass crops • Establish permanent woodlands • Out-wintering of cattle on woodchip stand-off pads • Reduce length of grazing day/grazing season • Reduce overall stocking rates • Construct troughs with a firm but permeable base
Mixed	<ul style="list-style-type: none"> • Cultivate land for crops in Spring rather than Autumn • Cultivate and drill across slope • Incorporate manure into the soil • Farm track management • Fertiliser spreader calibration • Reduce field stocking rates if soils are wet • Cultivate compacted tillage soils • Adopt field heap storage of solid manure 	<ul style="list-style-type: none"> • Adopt reduced cultivation systems • Use plants with improved nitrogen use efficiency • Make use of improved genetic resources • Establish new hedges • Maintain field drainage systems • Establish cover crops in Autumn • Use fertiliser placement technologies 	<ul style="list-style-type: none"> • Move feeders at regular intervals • Manage over-winter tramlines • Reduce fertiliser applications rates • Establish tree shelter belts around livestock housing and slurry storage • Establish permanent woodlands • Fence off rivers and streams • Manure Spreader Calibration • Establish riparian buffer strips • Loosen compacted soil layers in grassland fields • Re-site gateways • Compost solid manure • Early harvesting/establishment in Autumn 	<ul style="list-style-type: none"> • Grow biomass crops • Arable reversion to low fertiliser input extensive grazing • Establish and maintain artificial wetlands • Reduce length of grazing day/grazing season • Convert arable land to unfertilised grass • Store solid manure heaps on concrete & collect effluent • Use clover in place of grass • Cover solid manure stores with sheeting • Reduce overall stocking rates

868 Table 5: FARMSCOPER measures and their associated minimum and maximum annual total costs included in the scenario to capture those options

869 most likely to be adopted in the future by surveyed farmers in the DTCs.

Mitigation measure	Range in annual total costs (2013)*
Establish cover crops in the autumn	3612 - 4058
Adopt reduced cultivation systems	-11789 - -6308
Cultivate compacted tillage soils	2532 - 4004
Manage over-winter tramlines	123 - 147
Loosen compacted soil layers in grassland fields	1104 - 1745
Ditch management on arable land	1780 - 2795
Ditch management on grassland	620 - 986
Make use of improved genetic resources in livestock	-3390 - -2122
Use plants with improved nitrogen use efficiency	-3433 - -2863
Use a fertiliser recommendation system (Reduce fertiliser application rates in Tables 4, 5)	-2032 - -795
Use manufactured fertiliser placement technologies	-1383 - -243
Use nitrification inhibitors	815 - 976
Use clover in place of fertiliser nitrogen	-5185 - -4163
Reduce dietary N and P intakes: Dairy	1843 - 2209
Move feeders at regular intervals	928 - 1461
Additional targeted bedding for straw-bedded cattle housing	3177 - 4683
Increase the capacity of farm slurry stores to improve timing of slurry applications (Increase the capacity of slurry stores in Tables 4, 5)	997 - 4850
Install covers to slurry stores	1335 - 4850
Anaerobic digestion of livestock manures (Use anaerobic digestion for farm manures in Tables 4, 5)	-46991 - -11693

Minimise the volume of dirty water produced (sent to dirty water store) (Minimise volume of dirty water and slurry produced in Tables 4,5)	1814 – 4596
Minimise the volume of dirty water produced (sent to slurry store) (Minimise volume of dirty water and slurry produced in Tables 4,5)	1756 – 4558
Store solid manure heaps on an impermeable base and collect effluent	6053 – 8291
Use slurry injection application techniques	447 – 1844
Incorporate manure into the soil	7670 – 9177
Fence off rivers and streams from livestock	801 – 1050
Construct bridges for livestock crossing rivers/streams	732 – 1154
Re-site gateways away from high-risk areas (Re-site gateways in Tables 4, 5)	1196 – 1438
Farm track management	158 – 223
Establish new hedges	1757 - 2287

870 • The estimated total annual (2013) costs reflect certain assumptions about farm structure e.g. cropping areas, livestock counts, daily excreta, etc. The values are not absolute
871 minimum and maximum values but indicative national scale ranges based on typical representative farms. Note that these estimated costs are subject to regular review and
872 updates.

873 Table 6: Summary of the capital, operational and total annual costs for different major RFTs associated with 95% uptake of the 29 on-farm
874 mitigation measures most likely to be adopted in the future by surveyed farmers. Costs are split between NVZ (nitrate vulnerable zone) and non-
875 NVZ areas since the legislation associated with the former impacts on BAU mitigation measure uptake and thus on the predicted costs associated
876 with future implementation at 95%.

Cost category	Robust Farm Type	NVZ			Non NVZ		
		Q1	median	Q3	Q1	median	Q3
Capital	Cereals	1068	1474	1882	1069	1474	1880
	General cropping	276	486	799	276	486	799
	Dairy	23957	33741	38508	23964	33935	38952
	LFA grazing livestock	2543	3321	3921	2323	3242	3804
	Lowland grazing livestock	3051	3819	4699	2863	3481	4286
	Mixed	5580	7746	9732	5500	7700	9780
Operational	Cereals	171	562	943	61	467	818
	General cropping	-300	-60	358	-348	-104	274
	Dairy	-65084	-56851	-39359	-64787	-56766	-39291
	LFA grazing livestock	-3078	-2378	-1411	-2872	-2017	-1092
	Lowland grazing livestock	-2147	-1508	-1040	-1754	-1122	-703
	Mixed	-6555	-4766	-3146	-6683	-4840	-3257
Total	Cereals	1433	1956	2548	1323	1843	2394
	General cropping	17	412	1121	-20	335	1034
	Dairy	-25773	-22520	-14947	-25463	-21870	-14513
	LFA grazing livestock	462	979	1558	213	1089	1781
	Lowland grazing livestock	1767	2190	2693	1476	2221	2923
	Mixed	1732	2647	3507	1631	2602	3460

877 = annual net saving

878 Table 7: Summary statistics for the WMC scale fixed, variable and total annual costs, and emission reductions relative to BAU, associated with
 879 implementing the 29 on-farm mitigation measures most likely to be adopted in the future by surveyed farmers.

Statistic	Fixed (£/ha)	Variable (£/ha)	Total (£/ha)	Nitrate (%)	Total phosphorus (%)	Sediment (%)	NH ₄ (%)	CH ₄ (%)	N ₂ O (%)
Minimum	0	-277	-84	6.0	6.2	8.0	12.0	3.8	4.7
Maximum	193	9	33	20.2	28.7	36.6	23.7	16.3	10.2
Median	27	-17	3	10.6	15.2	19.5	16.0	10.5	6.9

880 * The results for each individual WMC are provided in supplementary information

881

882 **Figure captions**

883 Figure 1: The Demonstration Test Catchments (DTCs).

884

885 Figure 2: Comparison of modelled agricultural sediment (upper plot) and nitrate (lower plot)
886 emissions (median, IQR) to water, under BAU, with PARCOM (1991-2010) monitoring data
887 (median, 95% confidence limits) collected at WFD RBD scale.

888

889 Figure 3: Comparison of modelled agricultural GHG emissions (nitrous oxide upper plot,
890 methane lower plot), under BAU, with published GHG (2013) inventory data (with 95%
891 confidence limits) at WFD RBD scale.

892

893 Figure 4: Predicted median and IQR total annual on-farm mitigation costs (£/ha/yr)
894 associated with 95% implementation of the 29 measures preferred by surveyed farmers,
895 annual income (2013-14) from agricultural land and the median on-farm costs of the new
896 policy scenario as a percentage of annual income.

897

898 Figure 5: Predicted reductions (median and IQR) in agricultural emissions to water, relative
899 to BAU, at WMC scale.

900

901 Figure 6: Predicted reductions (median and IQR) in agricultural emissions to air, relative to
902 BAU, at WMC scale.

903

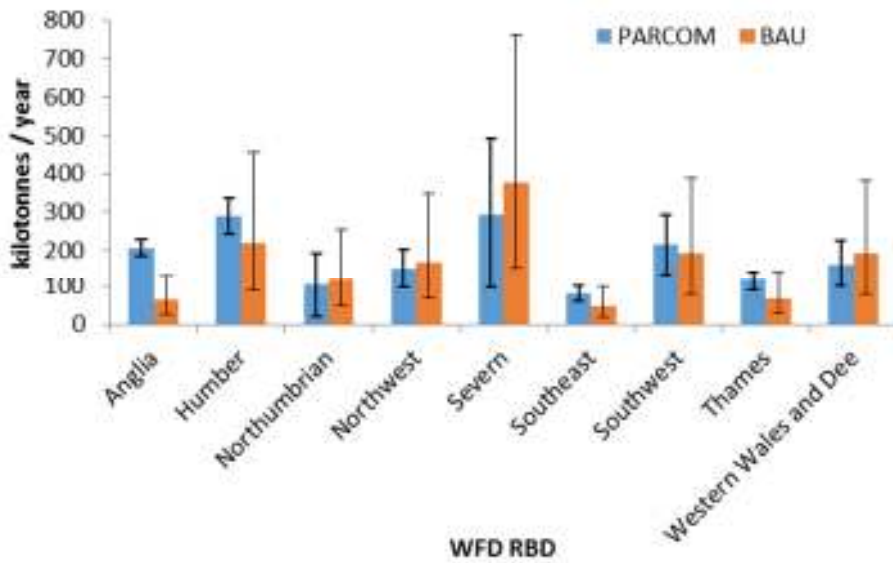


904

905 Figure 1

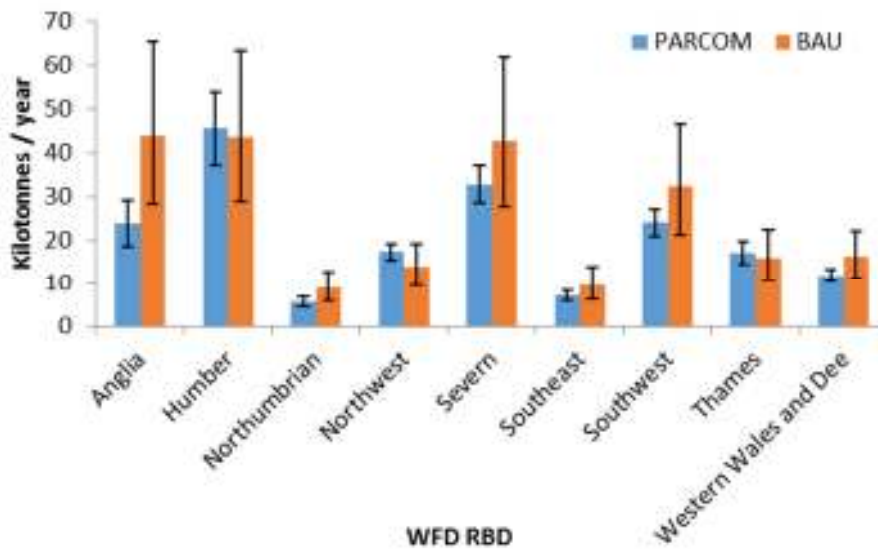
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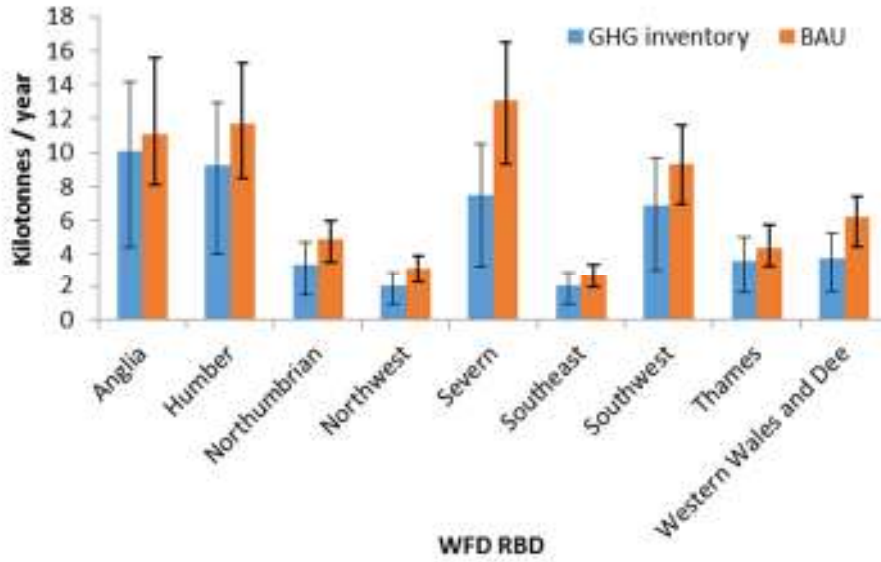


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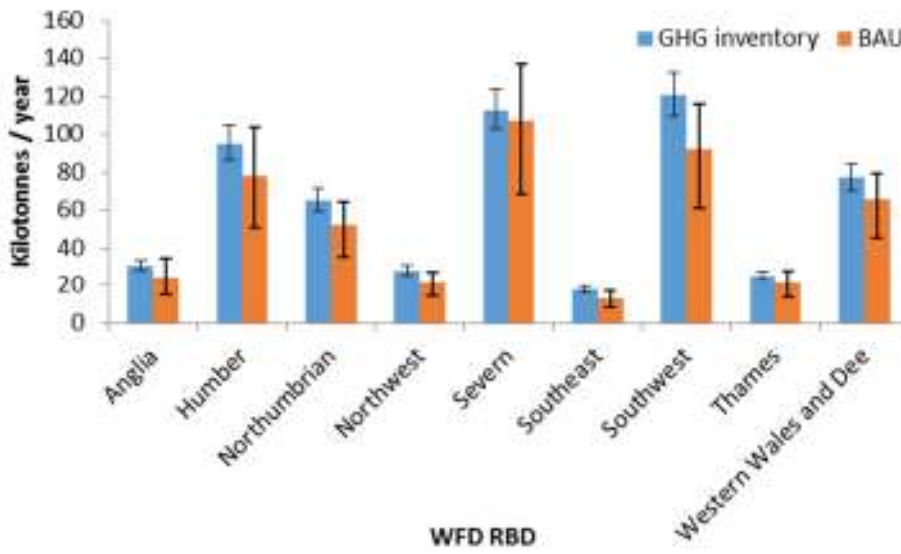
911 Figure 2

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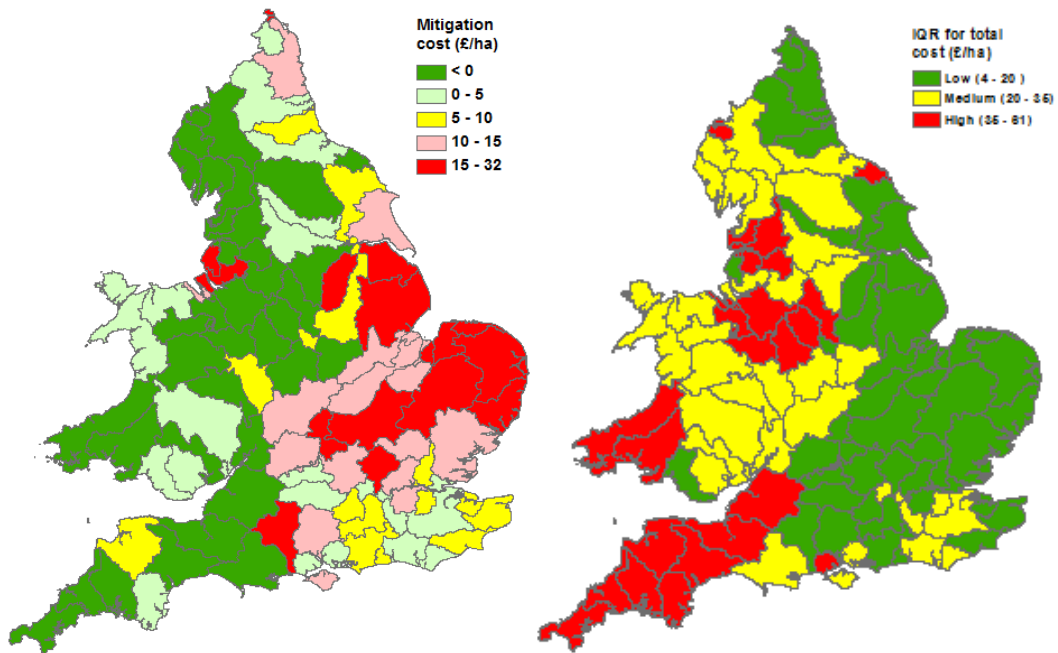
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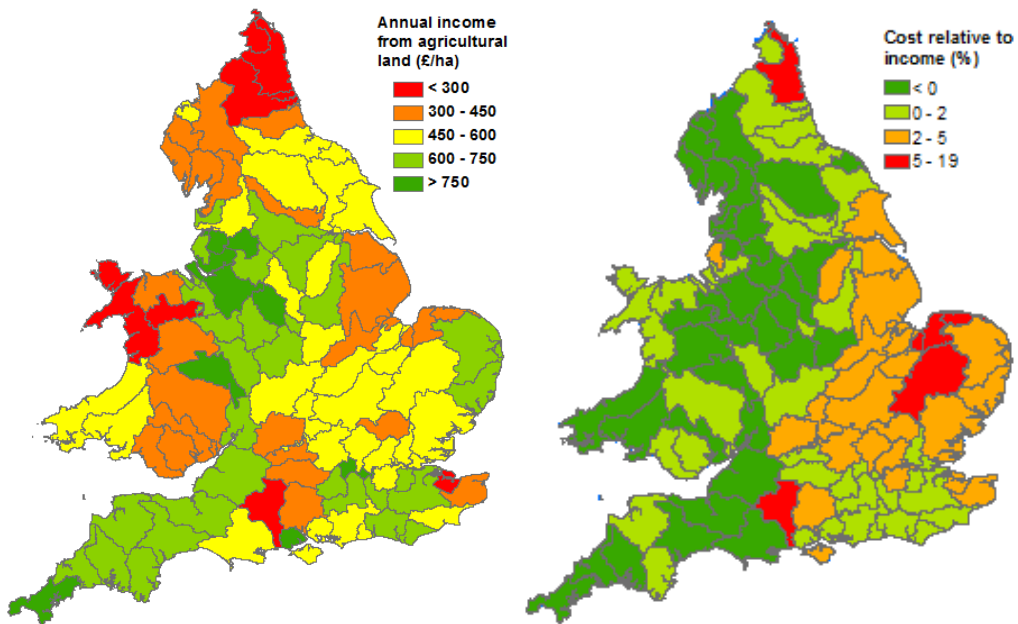
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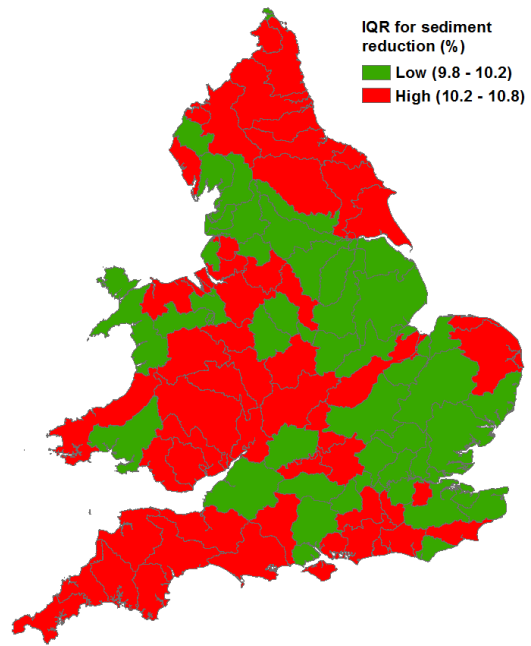
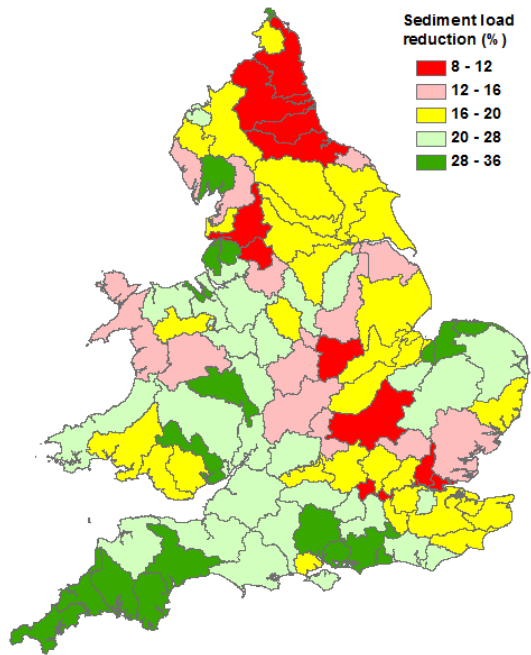
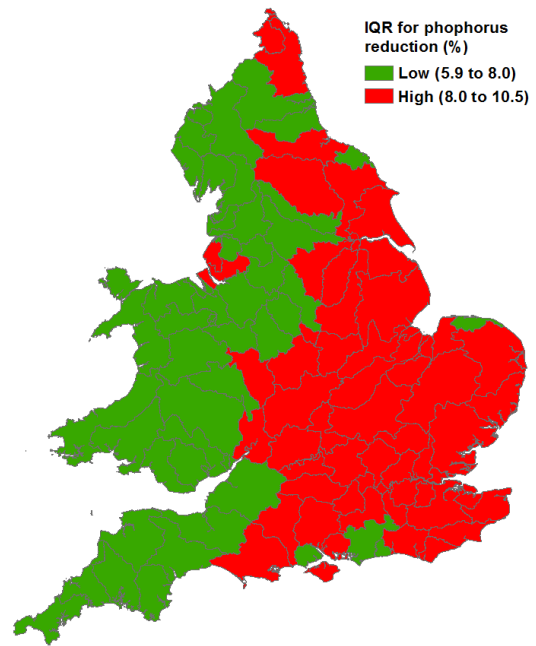
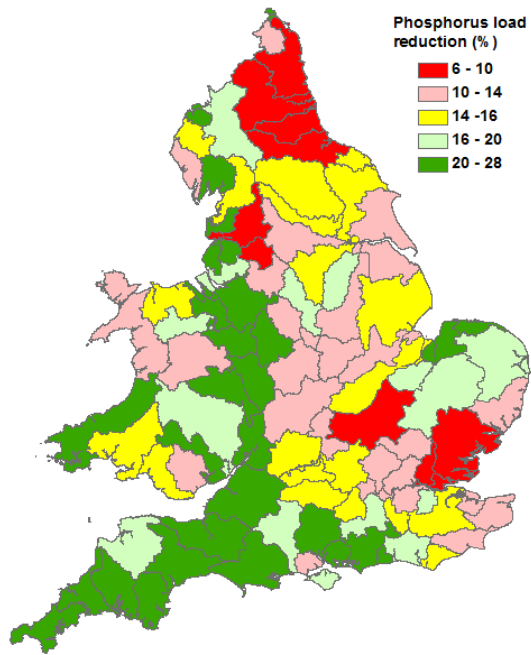
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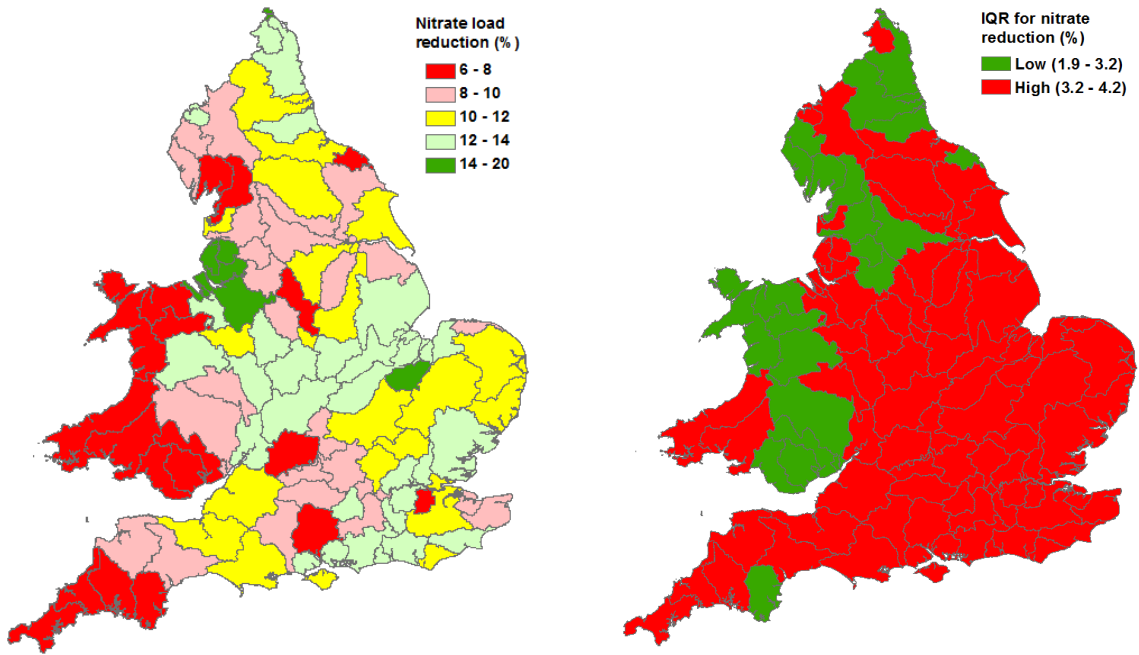


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923 Figure 4

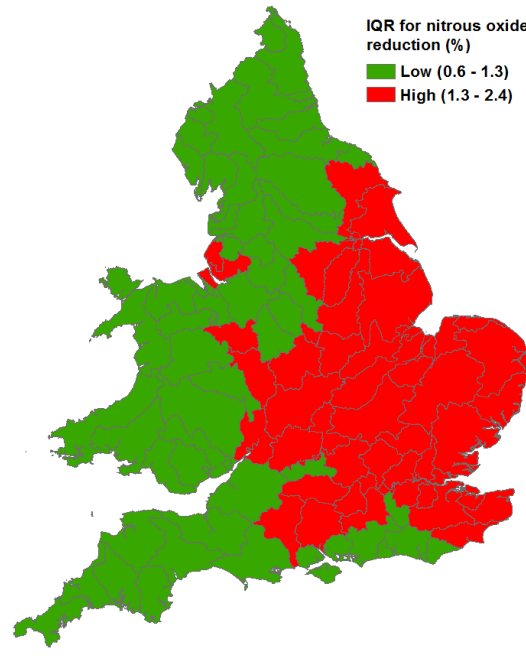
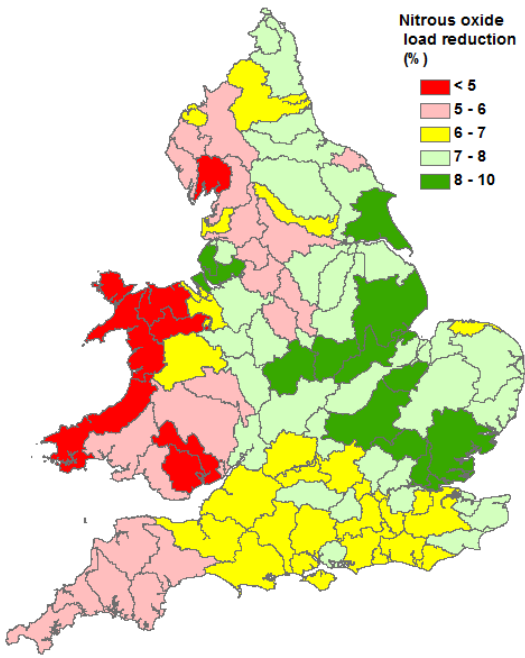
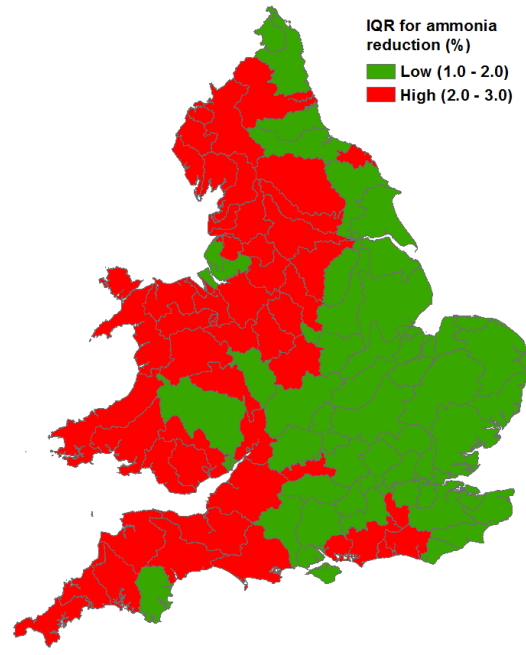
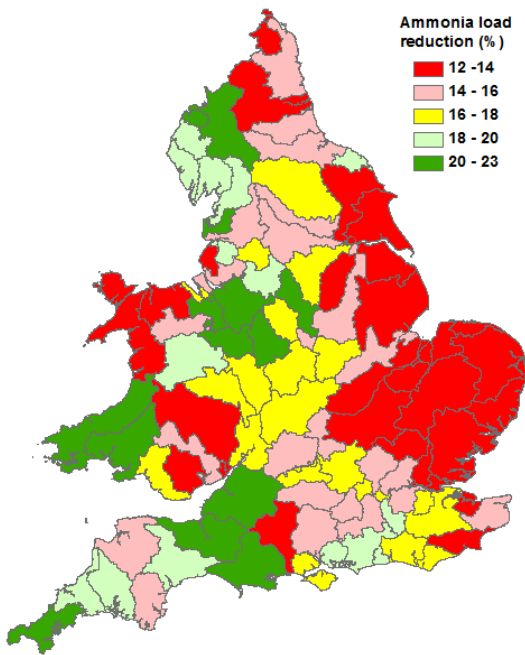


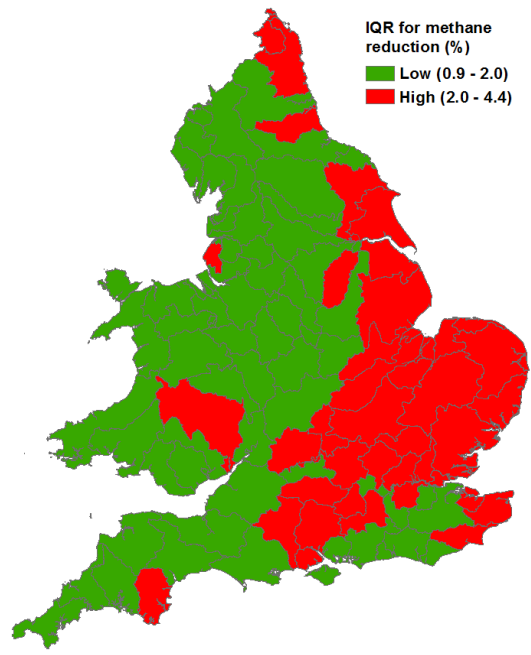
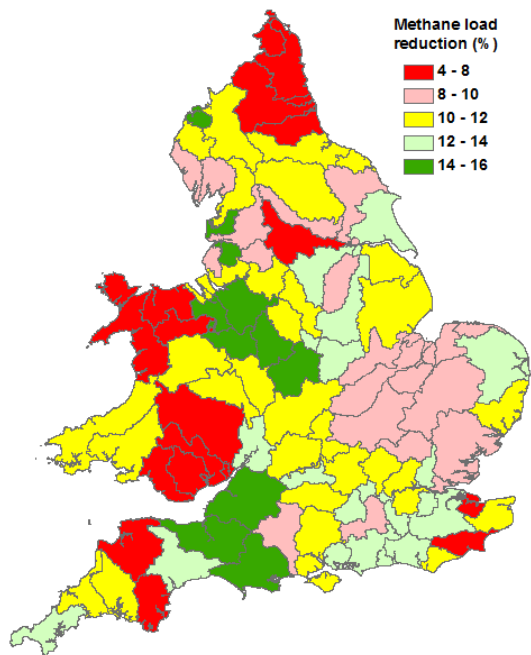


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926 Figure 5

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930 Figure 6

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