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Research outputs

A model of approval with an application to list design

Manzini, P., Mariotti, M. & Ülkü, L., 1 Apr 2024, In: *Journal of Economic Theory*. 217, 105821.

Mixture Choice Data: Revealing Preferences and Cognition

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Inferring Cognitive Heterogeneity From Aggregate Choices

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Two-stage threshold representations

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Categorize then choose: Boundedly rational choice and welfare

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A million answers to twenty questions: Choosing by checklist

Mandler, M., Manzini, P. & Mariotti, M., Jan 2012, In: *Journal of Economic Theory*. 147, 1, p. 71-92 22 p.

Choice by lexicographic semiorders

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Choosing monetary sequences: Theory and experimental evidence

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Consumer choice and revealed bounded rationality

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Alliances and negotiations: An incomplete information example

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Choice over Time

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On smiles, winks and handshakes as coordination devices

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On the representation of incomplete preferences over risky alternatives

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Sequentially rationalizable choice

Manzini, P. & Mariotti, M., Dec 2007, In: *American Economic Review*. 97, 5, p. 1824-1839 16 p.

Stakeholder bargaining games

Manzini, P. & Ponsati, C., Apr 2006, In: *International Journal of Game Theory*. 34, 1, p. 67-77 11 p.

A vague theory of choice over time

Manzini, P. & Mariotti, M., 2006, In: *Advances in Theoretical Economics*. 6, 1

Stakeholders in bilateral conflict

Manzini, P. & Ponsati, C., Sept 2005, In: *Mathematical social sciences*. 50, 2, p. 166-180 15 p.

Alliances and negotiations

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Going alone together: Joint outside options in bilateral negotiations

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Does divorce law matter?

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A theory of vague expected utility

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A bargaining model of voluntary environmental agreements

Manzini, P. & Mariotti, M., Dec 2003, In: Journal of Public Economics. 87, 12, p. 2725-2736 12 p.

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Arbitration and Mediation: An Economic Perspective

Manzini, P. & Mariotti, M., 28 Sept 2002, In: European Business Organization Law Review. 3, 3, p. 629-648 20 p.

A "tragedy of the clubs": Excess entry in exclusive coalitions

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Perfect equilibria in a model of bargaining with arbitration

Manzini, P. & Mariotti, M., 2001, In: Games and Economic Behavior. 37, 1, p. 170-195 26 p.

Strategic bargaining with destructive power

Manzini, P., Dec 1999, In: Economics Letters. 65, 3, p. 315-322 8 p.

Game theoretic models of wage bargaining

Manzini, P., 1998, In: Journal of Economic Surveys. 12, 1, p. 1-41 41 p.

Strategic wage bargaining with destructive power: The role of commitment

Manzini, P., Jan 1997, In: Economics Letters. 54, 1, p. 15-22 8 p.

Editorial activities

2021 - present Associate Editor, Journal of Economic Theory

2020 - present co-Editor, Journal of Mathematical Economics

2014-2020 Associate Editor, Journal of the European Economic Association

Employment

Professor of Economics

School of Economics

Faculty of Social Sciences and Law

United Kingdom

19 Apr 2021 → present

Professor and Head of Department of Economics

University of Sussex

Brighton, United Kingdom

1 Sept 2018 → 1 Apr 2021

Professor of Economics

University of Sussex

Brighton, United Kingdom

1 Nov 2017 → 1 Apr 2021

Professor of Economics

University of St Andrews
St Andrews, United Kingdom
1 Jul 2009 → 1 Nov 2017

Professor of Economics

Queen Mary University of London
London, United Kingdom
1 Jun 2005 → 1 Jul 2009

Reader in Economics

Queen Mary University of London
London, United Kingdom
1 Oct 2002 → 1 Jul 2005

Senior Lecturer

Queen Mary University of London
London, United Kingdom
1 Apr 2002 → 1 Oct 2002

Research Fellow

Institute for the Study of Labor
Bonn, Germany
1 Jan 2000 → present

Lecturer in Economics

Queen Mary University of London
London, United Kingdom
1 Sept 1997 → 1 Apr 2002

Lecturer in Economics

University of Exeter
Exeter, United Kingdom
1 Sept 1996 → 1 Sept 1997